

SCROLL, WATCH, BUY

Problem

Online shopping = static photos & fake reviews.

• Shoppers can't truly experience products before buying.

 Gen Z lives on reels, but no shopping platform exists for them.

solution

- A video-first shopping app where products are showcased through short reels.
- Swipe, watch & instantly shop in a seamless experience.
- Powered by creators, influencers & sellers for authentic product demos.
- Shopping becomes fun, engaging, and trustworthy.

Market opportunity & Market size

- 350M+ short-video users in India.
- \$125B+ e-commerce market, growing rapidly.
- 70%+ Gen Z/Millennials trust video reviews over photos.
- Social commerce projected to hit \$70B globally by 2030

India's Ecommerce market size

India's Ecommerce market will projected to become \$350B+ by 2030

350 million+ short form video users in india

PRODUCT DEMO



Swipe reels like Instagram

See it. Love it. Buy in two taps

Every reel = real product demo

Business model

- Commission on sales
- Advertising revenue on platform
- Future: Creator subscriptions (analytics & growth tools)

Competition

Weak Checkout

Seamless Checkout

Static images

Small e-commerce business

Amazon ,Flipkart ,
Meesho
big e-commerce

Videofirst Tiktok, Instagram other social media Platforms

Bloomer

GTM Strategy

 Onboard micro & nano influencers to create shoppable content.

- Launch campus ambassador programs to attract Gen Z users.
- Partner with D2C brands for exclusive launches.
- Run viral UGC campaigns ("Show your Bloomer unboxing").

Target Audience

225M+ Gen Z & Millennials (16-30 yrs).

80M+ creators seeking monetization.

6,000+ D2C brands, a \$20B market → \$60B by 2027.

65% of new e-commerce users come from Tier-2/3 cities.

Revenue Potential

Today

- Commision fee
- Ads

Tomorrow

- Creator tools
- Subscriptions

India e-commerce: \$125B → \$350B by 2030

Social commerce: \$70B+ global market



"Bloomer" won the Medial startup showcase Challenge, proving its potential and validation from the startup community.

Conclusion

 We are looking for pre-seed funding to develop our MVP and launch our GTM plan, and we would also welcome mentorship and support from our college's e-cell and faculty to help us navigate the startup landscape.

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