



Khelega India Tabhi to Badhega India

Problem Statement

Athletes struggle to find verified coaches, trials, trials, and events.

Enthusiasts lack local play discovery and motivation.

Coaches and academies struggle to find serious talent and fill batches.

Sports audience lack of Sports entertainment platform.

Solution

- A social platform that links athletes, enthusiasts, coaches, and academies.
- Fitness tracker integrations for trusted performance stats.
- Verified profiles, location-aware discovery, and discovery, and direct messaging.
- Events, selections, and competitions with apply flows.

| | Athletes & Hustlers | Profile with achievements (like LinkedIn for sports) Fitness tracker integration (stats, progress) Content creation (reels, posts, stories) Apply for programs, trials, competitions Discover & connect with coaches/recruiters |
|---------|------------------------------|---|
| VUEL 7V | Enthusiasts & Casual Players | Play for fun / stay fit Content sharing (stories, reels) Friend/location discovery (map-based, like Snapchat) Fitness tracking + challenges Personalized recommendations |
| KHELZY | Coaches & Recruiters | Verified profiles & expertise Access athlete profiles + achievements Run trials & selection drives Manage trainees / alumni showcase Live classes (yoga, dance, zumba, fitness) with monetization |
| | Sports & Fitness Academies | Verified academies (equipment, reputation) Run training programs & events Conduct selections Live streaming (matches, tournaments) Student success showcase |

Key Features



Profiles

interests, level, achievements, reels, and posts.



Coaches

verification, fees, expertise, student roster, drives.



Maps

friend map and event/selection map with filters.



Academies

verification, programs, fees, live streams.

Impact



Faster athlete discovery and fair selections.



More enrollments and revenue for coaches and academies.



Strong community engagement and content content flywheel.



Structured data to power better recommendations.

Market Size

- India has fast-growing fitness and sports participation.
- Large base of gyms, yoga, zumba, and sports academies.
- Strong digital ad and creator economy tailwinds.
- Expands from niche sports social to mass social.

Market Size

| Segment | Global Market Size | Indian Market Size | CAGR | ТАМ | SAM | SOM (1 percent of SAM) | Method and Key Inputs |
|---|--------------------|--|--------------------|------------|---|------------------------------|---|
| Digital fitness and wellness subscriptions | 94 B USD | 4.5 B USD (connected- fitness slice extrapolated) | 15 – 23 percent | 94 B USD | 23.5 B USD (25 percent of TAM = mobile/conne cted share) | 235 M USD | Top-down; Grand View Research global digital- fitness valuation, then kept only mobile/connected portion. |
| Online sports participation, coaching, events | 73.6 B USD | 4.48 B USD (sports services slice) | 15 – 23 percent | 73.6 B USD | 36.8 B USD (50 percent digitally addressable) | 368 M USD | Top-down; Allied Market Research global sports- services figure, halved to reflect online discovery, coaching, event tools |
| Social-media advertising targeted at sports & fitness | 138 B USD | ≈1.9 B USD (pro-rata India share of sports/fitness ad spend) | 13 – 17 percent | 138 B USD | 41.4 B USD (30 percent of TAM aimed at sports/fitness content creators) | 414 M USD | Top-down; eMarketer worldwide social-media ad spend, then isolated sports/fitness niche by advertiser mix studies |

Business Model

- Ads and lead generation with consented signals.
- Partnerships with academies to grow enrollments.

- Commissions on paid classes, streams, and selections.
- Future: brand campaigns and sponsorships.

Vision (KHELZY)

Win the sports + fitness + social niche first. first.

Build a strong recommendation system with real performance data.

Expand into a full social platform at scale.

Become India's home for athletes and active lifestyles.

What is xEXPONENT?

- A data, political, and quant solutions firm.
- Builds analytics and AI to drive growth and decisions.
- Works with enterprises across sectors.
- Powers KHELZY's data and intelligence stack.

Vision of xEXPONENT

- Three pillars: Data Consulting, Political Consulting, Quant/Hedge.
- Decision intelligence for India at scale.
- Palantir of India positioning with execution.
- Shared data backbone with privacy and governance.

Vision of xEXPONENT

| Vertical | Vision | Why This Path? | Long-Term Goal |
|---|--|---|---|
| Data Analytics & Consulting | Provide advanced analytics, automation, and AI-driven insights to businesses (SMEs to large enterprises). | Companies struggle to make sense of data at scale. Demand for custom Al/automation solutions is growing in India. Helps improve revenue, efficiency, and decision-making. | Become India's go-to data intelligence partner, like Palantir for enterprises. |
| Political Consulting | Use data, social sentiment analysis, and behavioral insights to help political parties win elections. | Politics in India is becoming data-driven. Parties need real-time voter insights to make decisions. Huge untapped market with no strong tech-first players. | Become the top political strategy & data analytics firm in India, shaping election outcomes. |
| Quantitative Trading & Hedge Fund | Build Al-driven trading algorithms and manage capital using quant strategies. | Finance industry shifting towards quant + AI. India's retail + institutional investors are hungry for alpha generation. Hedge fund industry in India is still nascent. | Create a world-class hedge fund from India, competing with global quant firms. |

2024 Ad Revenue in India

| Company | 2024 Global Revenue | % Revenue from Ads and user behavior tracking | 2024 Revenue from India | Core Revenue Drivers |
|----------|------------------------|--|-------------------------|--|
| Meta | \$165B | 99% | ~\$2.7B | Social ads, Instagram/Facebook, Reels, WhatsApp |
| Google | \$348B | 75%+ | ~\$3.7B | Search ads, YouTube monetization, Google Play |
| Snapchat | \$5.2B | 98% | ~\$85M | Snapchat ads, AR filters, creator ad sharing |
| Amazon | \$574B | ~7%* | ~\$8.6B | E-commerce, AWS, India: ads, Prime, marketplace |

Thank You

Founder: K. Sai Teja





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